

Taking the brakes off lead's journey to transition

Farid Ahmed | ACE Green Recycling Pb 2023 | Athens | June 2023









Lead battery recycling - an established market still offering growth opportunities

Large and increasing lead battery market

USD 65 bn

Lead battery market size

Growing end-markets demand

Telecom towers



Uninterruptible **Power Supply (UPS)**



Transport & automotive

Recycling supplies 65% of the global refined lead

- Established collection infrastructures and supply chain
- Negligible growth in primary \checkmark mine output

Global lead production (million tonnes)



Traditional smelters may not be sustainable in the long term



Emissions to air



Pollutants to water





Higher energy demands



Less safe working environment

GreenLead[™] technology is revitalising the lead recycling industry

ACE Green's technology is efficient, safer and greener versus traditional methods – and has superior cost economics

		GreenLead [™] Pb recycling technology	Traditional smelting
		ACE Green Recycling	
Energy source	Energy requirement	Low	High
	Renewable power	Yes	Νο
Operation	Operating environment	Room temperature	> 1000 °C
	Modular	Yes	Νο
	Human health & safety risks	Close to nil	Elevated
Environmental impact	GHG Emission	Zero	0.5-1 kg per kg batteries
	Oxygen release	45 kg/1000 kg batteries	None
	Toxic waste creation	Very low volume	Higher volume
%	Lead metal recovery %	> 99%	95-98%

ACE has successfully commercialised its sustainable Pb recycling technology



ACE is transforming how lead is recycled



ACE electrolyser modules



ACE electrolyser modules

ACE is transforming how lead is recycled



Lead extracted automatically and safely from modules with minimal operator involvement



Operators compacting 'e-lead' bricks for further refinement

Challenges in Pb production significantly inhibit the energy transition

Taking the US as an example...

Challenge 1: Overreliance on foreign lead production

Challenge 2: Widening gap between supply & demand

Challenge 3:

Tougher regulations restrict organic growth

- US imports about 500 kt/a of refined lead¹ almost 1/3 of total consumption
- Domestic supply pressure increases strategic resource scarcity for energy transition
- Also increases pressure on Li-ion availability
- Since 1990, US smelter closures have totalled 690 kt/a, including 235 kt/a of secondary capacity
- Pb supply-demand deficit for 2024-2040 expected to average 525 kt/a²
- Deficit expected to average 1.2%/year growth during this period
- Tightening regulations especially around air emissions and blood lead hinder potential development of domestic supply
- There are currently no scheduled increases in secondary lead smelter capacity

POCL installation status update

Total planned capacity	 Approx. 40 kt/a of scrap lead battery input Special interest in smelter baghouse dust; capacity decision after Phase 1
Phase 1: Production stabilisation	 Paste: 2400 t/a battery input Metallics: 7200 t/a battery input Phase 1: small deployment at POCL Chittor facility Phase 2 and beyond: expansion planned at Chennai
Current status	 Electrolyser modules output 'e-lead' purity: 99.986% from paste 99.987% from baghouse dust Cost performance as per expected parameters Handover to POCL team in June for paste, dust and metallics processing Teething issues: Minor pipework & third-party equipment (motors, valves, filter press, etc) issues resolve for local conditions Manpower & feedstock availability and processing in collaboration with POCL team

ACME status update

Total planned capacity	 Approx. 40 kt/a of scrap lead battery input
Phase 1	 Paste: 2400 t/a battery input Phase 1: separate facility allocated Phase 2 and beyond: expansion planned in larger new facility
Current status	 Detailed Engineering complete Equipment under shipment from India Commercial production start expected in August 2023

Enhanced options for ACE technology deployment



- Strategic cooperation agreement between ACE and STC opens more possibilities for deployment
- ACE offers its zero Scope 1 emissions technology, with STC acting as main contractor and system integrator
- STC provides design and manufacturing of its proprietary equipment plus engineering and project management, integrating with ACE's technologies for Pb and for Li-ion batteries
- STC will be also be manufacturer of the ACE modules for EU, North America and other countries











STC battery breaking unit



ACE Green Recycling electrolysis modules

Seasoned management and business development teams



- 17 years in recycling, global trading, mining, supply chain
- Asia Pacific & Middle East head for Lead/zinc & India/MENA for scrap metals at Trafigura
- Senior global positions in Vedanta & 2 startups
- B. Tech. in Mining Engineering from IIT (ISM)
 Dhanbad and MBA in Finance and Strategy from ISB, Hyderabad



Teodoro Alban

- 25 years professional experience in finance & treasury with broad experience in M&A and business development
- Held CFO position at RDT Inc (Subsidiary of Tubos Reunidos) and Quantum Offshore Energy Services
- B.Sc in Mechanical Engineering from Brown University and Master of Finance from London Business School



Vipin Tyagi) *CTO*

- 11 years in Battery materials cleantech recycling
- PhD in Mechanical Engineering from Texas A&M University and B. Tech. in Mechanical Engineering from IIT Bombay
- Co-authored several peer reviewed journal and conference publications
- Ex Merrill Lynch Trader, USA



- 17 years in experience in Corporate and Investment Banking handling fund raising- both debt and equity
- Last worked as Executive Vice President and Coverage Head for Indian Conglomerates for Kotak Mahindra Bank, India
- MBA in Finance and Strategy from ISB, Hyderabad, graduated with Dean's list. Executive Program in Finance from IIM, Calcutta



Siddharth Roy

Business Director

- 14 years in Base & Precious Metals, Recycling, International Trading, Logistics
- Hindustan Zinc manager APAC
- Startups global head of Lead & zinc



- Farid Ahmed P Global Strategy & Business Development
- 30+ years in the **metals sector** with deep ties to industry players across the globe
- Recognized as a global thought Leader in commercial intelligence for **battery materials**, energy, metals, and mining



Aaron Wee

VP Strategy & Investments

- 10+ years in investments, M&A, and consulting
- Extensive VC experience in digital technology, web infrastructure, and blockchain



Meredith Matthews

- 20+ years experience in corporate, crisis, nonprofit, community and employee communications
- Worked as PR Lead, U.S. Gulf Coast, Communications Advisor at LyondellBasell
- Former journalist and award-winning communications professional with senior-level experience in communications

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Q&A

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